



NO. 1 IN TUBING SYSTEMS

PRICE INCREASE AND MATERIAL SURCHARGE ADJUSTMENT EFFECTIVE JANUARY 17, 2022

Dear Jacob Customers,

Global supply chains continue to be significantly affected by shortages of raw materials, and there still remains a clear imbalance between supply and demand. As a result, commodity prices continue to persist at historically high levels. Significant increases in the cost of raw materials are compounded by rising production costs overall.

By implementing strict measures and ongoing efficiency improvements, we have been able in part to compensate for the increased costs of procurement and production. At the same time, we continue to see supply bottlenecks for a variety of materials in 2022. Wherever possible over recent months, we have succeeded in securing raw materials, albeit at high prices, to ensure that we can continue to meet your delivery needs during the coming year. In view of these developments, we are adjusting our prices from 17 January 2022 onwards as follows:

For stainless steel articles, we are adjusting the list prices by 13.3% + a 6% surcharge. This translates into an effective price increase of 6.3%. For carbon steel articles, we are adjusting prices by 13.8% + an 8% surcharge. This translates into an increase of 3.3%. The adjusted material surcharge will be identified on your quotations and order confirmations as of 17 January 2022.

If you have any questions about the material surcharge or our products, please do not hesitate to contact our sales team by phone or by email.

Email: insidesales@jacob-tubing.com

Phone: 901-566-1110

We sincerely ask for your understanding and look forward to working with you in the future.

SINCERELY,

A handwritten signature in black ink that reads "Birte Mathis".

Birte Mathis
CEO, JACOB TUBING LP